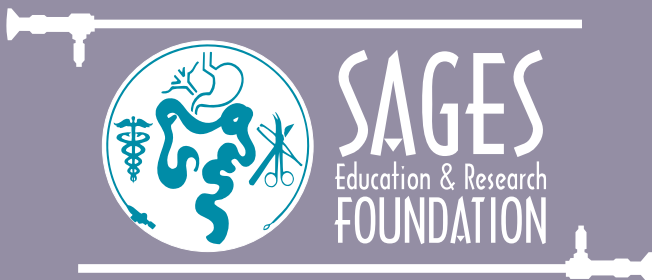




**SAGES**  
EDUCATION & RESEARCH  
FOUNDATION

ANNUAL REPORT



OCTOBER 2002

A MESSAGE FROM THE  
FOUNDATION PRESIDENT



Greg V. Stiegmann, MD

Dear Colleague,

When the SAGES Education and Research Foundation was conceived, we set ambitious goals to assure the independent future of minimal access research and education. I am happy to report we are more than 30% of the way to our initial goal of \$10,000,000. This is an impressive beginning at a time when raising endowment dollars is more of a challenge than short-term project giving.

The vision of the foundation is the guiding force in our work.

*The SAGES Education and Research Foundation was created with the Vision of a healthcare world in which all operative procedures are accomplished with the least possible physical trauma, discomfort, and loss of productive time for the patient.*

*The overarching goal of the Foundation is to advance laparoscopic, endoscopic and other minimal access surgical methods by supporting reproducible scientific research and outcome studies, graduate and postgraduate education, and public information.*

Many of our supporters ask when we will begin funding projects. Because we are committed to retain the corpus of the endowment we believe "critical mass" (enough in the base endowment to spin off project funding) will be reached sometime at the end of 2003 or the beginning of 2004. Therefore, strategic planning will begin late in 2002 or early 2003. Strategic planning sessions with supporting benefactors will be scheduled shortly.

As surgeons, patience does not come easily. Our comfort mode is to identify a problem and fix it. Immediately! Those of us in the foundation leadership understand that securing the future of minimal access surgery and emerging technologies is not a quick-fix process. We are working to bring the vision to fruition.

Thank you for your support of our vision. Assuring that vision is not a race but a slow, determined climb to a better future for surgery and our patients.

Sincerely,

A handwritten signature in blue ink, appearing to read "Greg V. Stiegmann".

Greg V. Stiegmann, MD  
President



**SAGES**  
Education & Research  
FOUNDATION

## INDIVIDUAL DONORS

The SAGES Education & Research Foundation is grateful to the following SAGES members and supporters who have made a generous pledge/contribution to the work of the Foundation. (As of September 1, 2002)

### BENEFACTORS

Craig Anderson  
Robert Bailey  
George Berci  
Desmond Birkett  
Talmadge Bowden  
Thomas Dent  
Dan Deziel  
David Duppler  
Kenneth Forde  
Dennis Fowler  
Michel Gagner  
Frederick Greene  
Harry Himel  
John Hunter  
Raymond Joehl  
ST Ko  
Eli Lerner  
Thom Lobe  
Bruce MacFadyen  
Gerald Marks  
Jeffrey Marks  
Michael Marohn  
Adrian Park  
Joe Petelin  
Jeffrey Peters  
Edward Phillips  
Jeff Ponsky  
William Richards  
Barry Salky  
Richard Satava  
Pon Satitpunwaycha  
Bruce Schirmer  
Ted Schrock  
Wayne Schwesinger  
C. Daniel Smith  
Steven Stain  
Greg Stiegmann  
Choichi Sugawa  
Lee Swanstrom  
Mark Talamini  
William Traverso  
Richard Vazquez  
Steven Wexner  
Sherry Wren  
Tonya Young-Fadok

### PATRONS

John Collier  
John Cosgrove  
Morris Franklin  
William Laycock  
Scott Melvin  
Kendric Murayama

Adam Naaman  
Carlos Pellegrini  
Walter Ruf  
Nat Soper  
Robert Taylor  
Larry Whelan  
Bruce Wolfe

### SUPPORTERS

Maurice Arregui  
Horacio Asbun  
Jeffrey Barteau  
Ramon Berguer  
Michael Brunt  
Jo Buyske  
Mark Callery  
Frank Chae  
Ed Chekan  
Paul Cirangle  
Peter Crookes  
Daniel Dempsey  
Michael Edye  
Steven Eubanks  
George Ferzli  
Aaron Fink  
James Gieselmann  
Michael Holzman  
Karen Horvath  
Greg Jossart  
John Mellinger  
Sidney Miller  
David Rattner  
Phil Schauer  
Steve Schwaizberg  
Carol Scott-Conner  
David Sheeres  
David Smith  
Lee Smith  
Lamar Snow  
Ted Trus  
Stephen Unger  
Gary Vitale  
Carl Westcott

### ASSOCIATES

Keith Apelgren  
Fred Brody  
David Brooks  
John Corr  
Titus Duncan  
David Earle  
David Edelman  
Paul Hansen  
Scott Helton  
Mark Jensen

Daniel Jones  
Greg Jossart  
Wm Kelly  
Michael Nussbaum  
Raymond Onders  
Mark Pleatman  
William Reed  
Barbara Schwartzberg  
Vafa Shayani  
Mark Stelzer  
Mark Stoker  
David Urback  
Eric Weiss  
Debbie Youngelman  
Ihor Zakaluzni

### CONTRIBUTORS

Albert Adu  
Charles Argila  
Ralph Aye  
Ali Bechara  
Miroslav Bekevac-Beslin  
Metin Berberoglu  
Steven Brandeis  
Michael Clar  
Cleo Coles  
Raul Cutait  
William Evans  
Robert Fanelli  
Hermينو Farpon  
George Fielding  
Willaim Foody  
Robert Fitzgibbons  
A. L. Gallitano  
Jacob Garzon  
Keith Gersin  
Guru Ghanta  
Barry Goldsmith  
John Greysteen  
Hrair Gulesserian  
William Harrison  
Stephen Hasper  
Akram Hassanyeh  
Shoichi Hasuda  
Tetsuya Hirano  
Yasuo Idezuki  
Noriyuki Inaki  
Raul Justiniano  
Mohammed Kalan  
Nobuyasu Kano  
Jee Soo Kim  
Jun Gi Kim  
Young Woo Kim  
John Kiser

Seigo Kitano  
Tesalis Konstantinos  
Antonio Lacy  
Gerald Larson  
Anthony Lowham  
M. Ashraf Mansour  
Robert McIntyre  
John Meador  
Carlos Miranda  
Sean Mulvihill  
Alexander Nagy  
Ninh Nguyen  
Santhat Nivatvongs  
Gerard O'Connor  
Schuchi Ohashi  
Richard Olen  
Douglas Olsen  
Mark Pleatman  
Edwin Ramirez  
Marshall Ravden  
Randolph Reinhold  
Alan Rosenberger  
George Sambalis  
Michael Sawyer  
Daniel Scott  
Edwin Smith  
F. Steichen  
Hiroyasu Suga  
Ock Sung Suh  
Beth Sutton  
Masashi Takemura  
Reman Tinoco  
Chanchai Tivitmahaisoon  
Michael Torma  
Yasunobu Tsujinaka  
Tehemton Udwadia  
Surendra Ugale  
Ajay Upadhyay  
Vic Velanovich  
P. B. Wasude  
Tracey Weigel  
Kelly Wettengel  
Giles Whalen  
Tatsuo Yamakawa  
Sarkis Yeretsian  
Natan Zundel

### 5 YEAR PLEDGE LEVELS

**Benefactor:** \$5,000 +  
**Patron:** \$3,000 +  
**Supporter:** \$1,000 +  
**Associate:** \$ 500 +  
**Contributor:** up to \$500

## PROGRESS REPORT

### CORPORATE GIVING

The relationship between a surgical organization and its industry supporters is a delicate one. SAGES forged unique ties with its industry colleagues maintaining scientific independence while understanding that a rising tide raises all ships. The Education and Research Foundation continues those ties and strengthens them through the goals of making future education and research less dependent on short term industry support. This goal serves both sectors.

### INDIVIDUAL SUPPORT

There are several ways individual SAGES members or surgical colleagues can support the Foundation:

- ◆ Make a 5-year pledge
- ◆ Make one or more direct donations
- ◆ Bequest giving
- ◆ Commemorative giving
- ◆ Dues check-off

### CORPORATE PLEDGES

We express our gratitude to these companies who have pledged their support to enable the Foundation to reach its first phase goal of \$10,000,000

**Ethicon Endo-Surgery, Inc.**

**Karl Storz Endoscopy**

**U.S.Surgical, a Division of Tyco**

**Stryker Endoscopy**

**Applied Medical Resources**

**Olympus Corporation**

**Taut Medical Products**

**Corporate Pledges Total** **\$3,245,000.00**

**Total Individual Pledges to Date:** **\$358,115.00**

143 Total individual pledges with an average of \$ 2,505.00 per pledge.

**Total Pledged to Date:** **\$3,603,115.00**

**Total Individual Direct Donations:** **\$6,850.00**

83 direct donations with an average of 82.50 per donation

**Matching Funds from SAGES to Date:** **\$171,250.00**

**Contributions Received to Date:**

Individual & Corporate pledges **\$1,402,688.00**

**Total Received to Date:** **\$1,580,788.00**

### INDIVIDUAL PLEDGES

### FUNDS RECEIVED



**WE ARE AT 36% OF OUR \$10,000,000 GOAL.**

You may now make a pledge or donation on-line at [www.sagesfoundation.org](http://www.sagesfoundation.org)

## COMMEMORATIVE GIVING

### Honor or Memorialize an Individual or Event

Many of us are re-evaluating conventional gift giving at a time when altruism seems a better choice. If yet another briefcase or cashmere sweater does not quite fit the bill, consider making a contribution to the foundation to pay tribute to...

- ◆ A Birthday
- ◆ An Anniversary
- ◆ A professional milestone
- ◆ A Birth
- ◆ Retirement
- ◆ Graduation/Earning a degree
- ◆ The death of a friend or family member

To make a contribution to the SAGES Education and Research Fund in honor or memory of someone, you may go to the website and complete the form ([www.sagesfoundation.org](http://www.sagesfoundation.org)) or call the office for a form (310) 314 2554. We will confirm your contribution and send a commemorative note card to the recipient informing him/her of your generosity on their behalf

**It's easy and your gift serves two valuable purposes.**

**Note:**

SAGES Foundation is a 501-C3 Charity. Your contributions are tax deductible to the extent permitted by law. Please consult your legal or tax advisor regarding any questions.

### FOUNDATION BOOTH AT ACS & AT SAGES '03 - IN LA

As the Foundation matures as an organization, the Foundation will have increased visibility at major surgical education events. Look for a Foundation presence (adjacent to the regular SAGES Exhibit) at the American College of Surgeons meeting next October in San Francisco and in Los Angeles, in March '03.

### FIRST FOUNDATION FUNDRAISER SLATED FOR MARCH '03 IN LA

**"HOORAY FOR HOLLYWOOD!"**

Join your friends and colleagues for a classic Hollywood Gala. We may not be giving away any "Oscars" but we have "trocars" galore along with our version of the red carpet celebrity interview, merrymaking and a calories-don't-count dessert buffet. Watch for details in the SAGES 2003 advance program or call the office after November 1st for a personal invitation. A chance to support the foundation and enjoy a fun evening with friends!





**SAGES Education and Research Foundation**

Suite 3075  
2716 Ocean Park Blvd.  
Santa Monica, CA 90405  
E-Mail: [foundation@sages.org](mailto:foundation@sages.org)

**Web address: [www.sagesfoundation.org](http://www.sagesfoundation.org)**

Phone: 310 314 2554  
FAX: 310 314 2589

**President**

Greg V. Stiegnann, MD, FACS

**Vice President**

George Berci, MD, FACS, FRCS

**Secretary**

Kenneth A. Forde, MD, FACS

**Treasurer**

Jeffrey L. Ponsky, MD, FACS

**Directors**

Bruce V. MacFadyen, MD, FACS

Gerald Marks, MD, FACS

Col. Richard M. Satava, MD, FACS

Wayne H. Schweisinger, MD, FACS

**Advisors**

Desmond H. Birkett, MD, FACS

Frederick L. Greene, MD, FACS

Stephen W. Unger, MD, FACS